Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:								
Outcome 1	Prepare a comprehensive business plan including prospective balance sheet, income statement, cash flow statement, funding sources and the capital structure of a business.								
Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 150	Intro to Entrepreneurship	fall	8	5	1	0	0	2	2.88	0
BA 196*	Entrepreneurship Capstone I	spring	0	0	0	0	0	0	#DIV/0!	0
BA 211	Principles of Accounting I	winter (fall)	7	2	1	0	0	2	1.57	3
BA 212	Principles of Accounting II	spring (winter)	4	2	1	1	0	0	3.25	0
BA 296	Entrepreneurship Capstone II	spring	2	0	1	0	1	0	2.00	0
MTH 65/98*	Beg. Algebra/Quant. Math	fall	10	1	1	8	0	0	2.30	1
MTH 65/98*	Beg. Algebra/Quant. Math	winter	12	4	1	1	0	6	1.75	1
		TOTALS	43	14	6	10	1	10	2.21	5
% students earning C or higher			69.77%			% students earning B or higher				46.51%

Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:								
Outcome 2	Apply an understanding of the management process, inclusive of planning, organizing, leading, and controlling resources within organizations.								
Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 206	Management Fundamentals	spring	5	3	2	0	0	0	3.60	1
BA 224	intro to Human Resource Mgmt	fall	7	7	2	1	0	1	5.14	2
BA 250*	Small Business Mgmt	spring(fall)	5	1	1	1	2	0	2.20	0
BA 285	Human Relations in Organizations	winter	0	0	0	0	0	0	#DIV/0!	1
		TOTALS	17	11	5	2	2	1	3.82	4
% students earning C or higher			105.88%			% students earning B or higher				94.12%

Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:							
Outcome 3	Differentiate between operational and organizational structures for business.							
Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 101	Intro to Business	fall	20	8	10	2	0	0	3.30	2
BA 150	Intro to Entrepreneurship	fall	9	5	1	1	0	2	2.78	0
BA 250*	Small Business Mgmt	spring(winter)	0	0	0	0	0	0	#DIV/0!	0
		TOTALS	29	13	11	3	0	2	3.14	2
	% students earning C or higher		93.10%			% students earning B or higher				82.76%

Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:							
Outcome 4	Construct a marketing plan based on objectives developed from a strategic market assessment.							

Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 205	Business Communication	spring	9	4	4	1	0	0	3.33	3
BA 207	Intro to E-Commerce	spring	5	4	1	0	0	0	3.80	0
BA 223	Principles of Marketing	spring	5	2	2	1	0	0	3.20	0
EC 201*	Principles of Econ: Microeconomics	winter	19	13	4	1	0	1	3.47	2
		TOTALS	38	23	11	3	0	1	3.45	5
% students earning C or higher			97.37%		% students earning B or higher					89.47%

Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:							
Outcome 5	Utilize technology skills with business software applications to facilitate efficiency and quality.							

Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 131	Intro to Business Technology	fall(winter)	8	8	3	3	0	4	5.88	1
OS 131*	10-Key for Business	fall	8	3	0	0	0	0	1.50	1
		TOTALS	16	11	3	3	0	4	3.69	2
% students earning C or higher			106.25%		% students earning B or higher					87.50%

Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:
Outcome 6	Analyze and apply the legal, ethical, and economic standards of business.

Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 208*	Business Ethics	spring	0	0	0	0	0	0	#DIV/0!	1
BA 225*	Intro to Entrepreneurship Law	spring	0	0	0	0	0	0	#DIV/0!	1
BA 226	Business Law	winter	9	6	0	1	0	2	2.89	0
		TOTALS	9	6	0	1	0	2	2.89	2
	% students earning C or higher		77.78%			% students earning B or higher				66.67%

Entrepreneurship/Small Business Management AAS	Students who successfully complete the AAS in Entrepreneurship/Small Business Management degree will be able to work in startups and small businesses as well as management roles in all business settings. Upon successful completion of this AAS-Entrepreneurship/Small Business Management degree, students will be able to:
Outcome 7	Communicate effectively with customers, suppliers, employees, and other stakeholders, using standard business terminology.

Course Prefix & #	Course Title	term	Total # of students receiving letter grade	A	B	C	D	F	Average for students receiving letter grade	students receiving an I or W
BA 101	Intro to Business	fall	20	8	10	2	0	0	3.30	2
BA 188**	Customer Service Skills	winter	0	0	0	0	0	0	#DIV/0!	1
EC 202*	Principles of Econ: Macroeconomics	spring	12	9	7	2	0	3	5.08	0
		TOTALS	32	17	17	4	0	3	3.97	3
	% students earning C or higher		118.75%			% students earning B or higher				106.25%