



MANAGEMENT DEGREE

(92 Quarter Credits)

2017-2018

Course Number	Course Title	Prerequisites	Credits
Summer Term			
<input type="checkbox"/> BA 111	Introduction to Accounting ¹	WR 115, RD 115, MTH 20 or test	3
<input type="checkbox"/> MTH 65	Beginning Algebra II	MTH 60 or test	4
Fall Term			
<input type="checkbox"/> BA 101	Introduction to Business	WR 115, RD 115, MTH 20 or test	4
<input type="checkbox"/> BA 131	Introduction to Business Technology	WR 115, RD 115, MTH 20 or test	4
<input type="checkbox"/> BA 208	Business Ethics	MTH 20 or test; Pre/co: WR 115 or test	4
<input type="checkbox"/> BA 211	Principles of Accounting I	WR 115, RD 115, MTH 20 or test. Rec: MTH 60, BA 111	3
<input type="checkbox"/> CAS 121 or CAS 122	Beginning Keyboarding or Keyboarding for Speed and Accuracy	Rec: Place into RD 90, WR 90; CAS 103W	3
Winter Term			
<input type="checkbox"/> BA 212	Principles of Accounting II	BA 211	3
<input type="checkbox"/> BA 285	Human Relations in Organizations	WR 115, RD 115, MTH 20 or test. Rec: Pre/co WR 121, BA 101	3
<input type="checkbox"/> WR 121	English Composition	WR 115 and RD 115	4
<input type="checkbox"/>	General Education Elective	MTH 20 or test; Pre/co: WR 121	4
Spring Term			
<input type="checkbox"/> BA 205	Business Communication	WR 115, RD 115, MTH 20 or test. Rec: WR 121; BA 131 or CAS 133; BA 101	4
<input type="checkbox"/> BA 226	Business Law I	WR 115, RD 115, MTH 20 or test	4
<input type="checkbox"/>	Management Support Elective	varied	3
<input type="checkbox"/>	Management Degree Elective	varied	3
Fall Term			
<input type="checkbox"/> BA 203	Introduction to International Business	WR 115, RD 115, MTH 20 or test	3
<input type="checkbox"/> BA 223	Principles of Marketing	WR 115, RD 115, MTH 20 or test. Rec: BA 101	4
<input type="checkbox"/> BA 224	Intro. to Human Resource Management	WR 115, RD 115, MTH 20 or test	3
<input type="checkbox"/> OS 131	10-Key for Business	MTH 20 or test	1
<input type="checkbox"/>	General Education Elective	MTH 20 or test; WR 121 pre/co	4
Winter Term			
<input type="checkbox"/> BA 206	Management Fundamentals	WR 115, RD 115, MTH 20 or test; Rec: BA 101; BA 131 or CAS 133; WR 121.	3
<input type="checkbox"/> BA 233	Integrated Marketing Communications	BA 223	3
<input type="checkbox"/> BA 250	Small Business Management	BA 101, BA 104, BA 211, WR 121. Rec: BA 212	3
<input type="checkbox"/> EC 201	Principles of Economics: Micro ²	MTH 20 or test; WR 121 pre/co. Rec: MTH 60	4
Spring Term			
<input type="checkbox"/> BA 207	Introduction to E-Commerce	WR 115, RD 115, MTH 20 or test	4
<input type="checkbox"/> BA 280A	CE: Business Experience	12 BA credits, inst. perm; Pre/co BA 280B	3

<input type="checkbox"/> BA 280B	CE: Business Experience Seminar	Inst. perm; Coreq: BA 280A	1
<input type="checkbox"/> EC 202	Principles of Economics: Macro ²	MTH 20 or test; WR 121 pre/co. Rec: MTH 60, EC 201	4
<input type="checkbox"/>	Management Degree Electives	varied	3

¹ Students who have completed high school bookkeeping or have had work experience with full-cycle bookkeeping responsibilities should substitute an Accounting Degree elective and start the accounting series with BA 211 in the 2nd term.
² May be used as a general education elective.

Management Degree Electives – 6 Credits Required			
Course #	Course Title	Prerequisites	Credits
BA 213	Managerial Accounting	BA 211	4
BA 228	Computer Accounting Applications	BA 101, BA 104, BA 131 or CAS 133, BA 211; Pre/co: BA 212	3
BA 242	Fundamentals of Investments	WR 115, RD 115, MTH 20 or test	3
BA 256	Income Tax	None	3

Management Support Electives – 3 Credits Required			
Course #	Course Title	Prerequisites	Credits
CAS 140	Beginning Databases	Rec: place into RD 115, WR 115	4
CAS 170	Beginning Spreadsheets using Excel	Rec: place into RD 115, WR 115, MTH 20	3
CAS 216	Beginning Word	Rec: placement into RD 115, and WR 115; CAS 103W or CAS 104; key 25 wpm or CAS 122	3
CAS 217	Intermediate Word	CAS 216. Rec: placement into RD 115 and WR 115	3
CAS 231	Desktop Publishing	Rec: place into RD 115, WR 115; prior knowledge and use of computer technology; CAS 121 or equiv typing skills	3
CAS 270	Intermediate Spreadsheets using Excel	CAS 170	3
OS 240	Filing and Records Management	Rec: RD 115, WR 115; CAS 133 or CAS 140	4

General Education Requirements:

Students must earn a minimum of 16 credits of General Education taken from the list of approved courses. They must include at least one course with a minimum of 3 credits from each of the following categories. Economics courses meet 8 Social Science credits for the AAS: Management.

- **Arts and Letters:** Art, Communications, English Literature, Japanese, Music (select courses), Philosophy, Spanish, Theater (select courses) Women's Studies, Writing (WR 241-247)
- **Social Sciences:** Anthropology, Economics, Geography, HEC 226, History, Political Science, Psychology, Sociology, Women's Studies
- **Science and Math:** Biology, Chemistry, Environmental Science, General Science, Geology, Math (105 or higher)

Comprehensive Degree Requirements & Limitations:

- All candidates must earn a minimum of 90 credits which count toward an associate degree.
- Credit courses numbered below 100 cannot be used to fulfill the 90 credit minimum requirement for any degrees.
- All candidates for a degree must have at least a 2.0 minimum cumulative grade point average ("C" average).
- All degree candidates must accumulate at least 30 credits of satisfactory work at CGCC to establish residency. Nontraditional credit, credit transferred from another institution or challenge credit may not be used to establish residency. 24 of the credits earned at CGCC must apply to the specific associate degree requirements the student is pursuing.
- Transfer credits accepted for letter grade C- or better. Transfer grades of "pass" accepted if no letter grade required
- A maximum of 3 credits of physical education (PE) courses may be used as electives.
- Credit courses with passing grades may only be applied once in meeting a degree or certificate requirement (unless approved to be repeated). In addition, repeated courses are only counted once in accumulated hour and point totals.
- No more than 12 credits of Cooperative Education courses may be used.
- No more than 9 credits of experimental courses can be used (course numbers 199-199Z and 299-299Z).
- A maximum of 24 credits of "P" (pass) grades will apply to degree.
- No Management/Supervisory Development workshops will apply.

This form is intended for advising purposes only. See your declared catalog for a complete list of degree requirements.

Columbia Gorge Community College is an equal opportunity educator and employer.